



Renewable Energy Investment Forum



2022 Renewable Energy Investment Forum

# Unlocking Indonesia's Solar Potential: By Resolving three major challenges

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# Introduction Challenge One: Land Acquisition Challenge Two: Project Financing Challenge Three: Creating business alliances

# Governing policies and regulations to promote renewable energy

#### **Energy Mix Plans and Targets**

The Indonesian Government plans to tackle growing energy demand with renewable energy and to achieve carbon zero.



Source: UN ESCAP (Economic and Social Commission for Asia and the Pacific), Reuters

#### **Renewable energy installed capacity**

Significant amount of investment is needed to increase the share of new and renewable energy.



Source: IISD (International Institute for Sustainable Development)

#### 2. Challenge One

## Land Acquisition: The characteristics of Indonesia and the project areas



#### Indonesia as a vast archipelago of 17,000 islands

Naturally, microgrid suits best when it comes to energy development in Indonesia. KDN has conducted several feasibility studies for PV projects, such as microgrid system, e-mobility charging system, and solar farms

#### The nature of project areas

Usually, the project sites are the places with high energy demand, such as airport locations, tourist destinations, eco-friendly islands, or high priority development areas. In most cases, these areas have not enough land to construct PV plants for the capacity required, and their real estate prices are very high.





#### 3. Challenge Two

# **Project Financing: ODA grant from the government or PF loan from financial institutions**

#### **Project financing by financial institutions**

The project financing process from financial institutions is deeply complex.

In addition, KEPCO KDN has tighter investment rules to monitor and control international projects, because it is a government owned company.





Feasibility

Study

Acquisition

Land



Permits



PF (need deposit or commitment fees)



Construction (pay taxes)



Commission

#### **Project financing through ODA grants**

Korean government monitors each step throughout the whole financing process. So, we can reduce the risk of becoming subjective and being influenced by narrow perspectives or biases. It helps us to maintain objectivity so that we can make unbiased decisions and secure the reliability.



#### 4. Challenge Three

## **Creating business alliances: With Indonesian government and private companies**

To build and nurture strategic business network and partnerships

Creating successful alliances from A to Z for PV project development will be helpful and necessary to save time and optimize manpower planning during the implementation process, which will eventually save a lot of costs. We need support from both Indonesian government and private companies in Indonesia, across various fields, such as real estate, construction, engineering, et cetera.

